

PIVOTAL UX FOR SALES

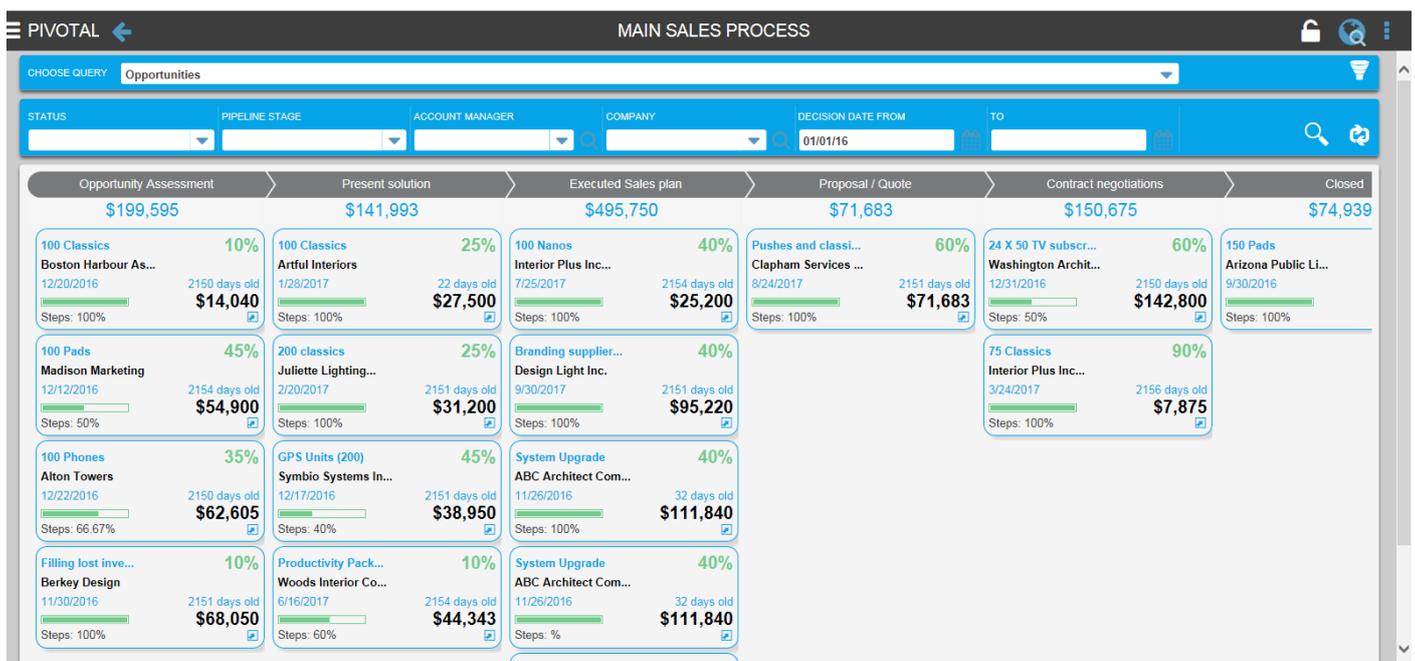
It's mobile and desktop all rolled into one

DATA SHEET

Pivotal UX for Sales is a new browser-based application, built for today's sales professionals, who are expected to do more than ever before. They need to be on the road while also keeping on-top of all their accounts, responding to emails immediately and keeping their sales opportunities up to date. Pivotal UX helps sales professionals stay focused on the most important activities by providing unparalleled access to information and insight.

BE MORE PRODUCTIVE

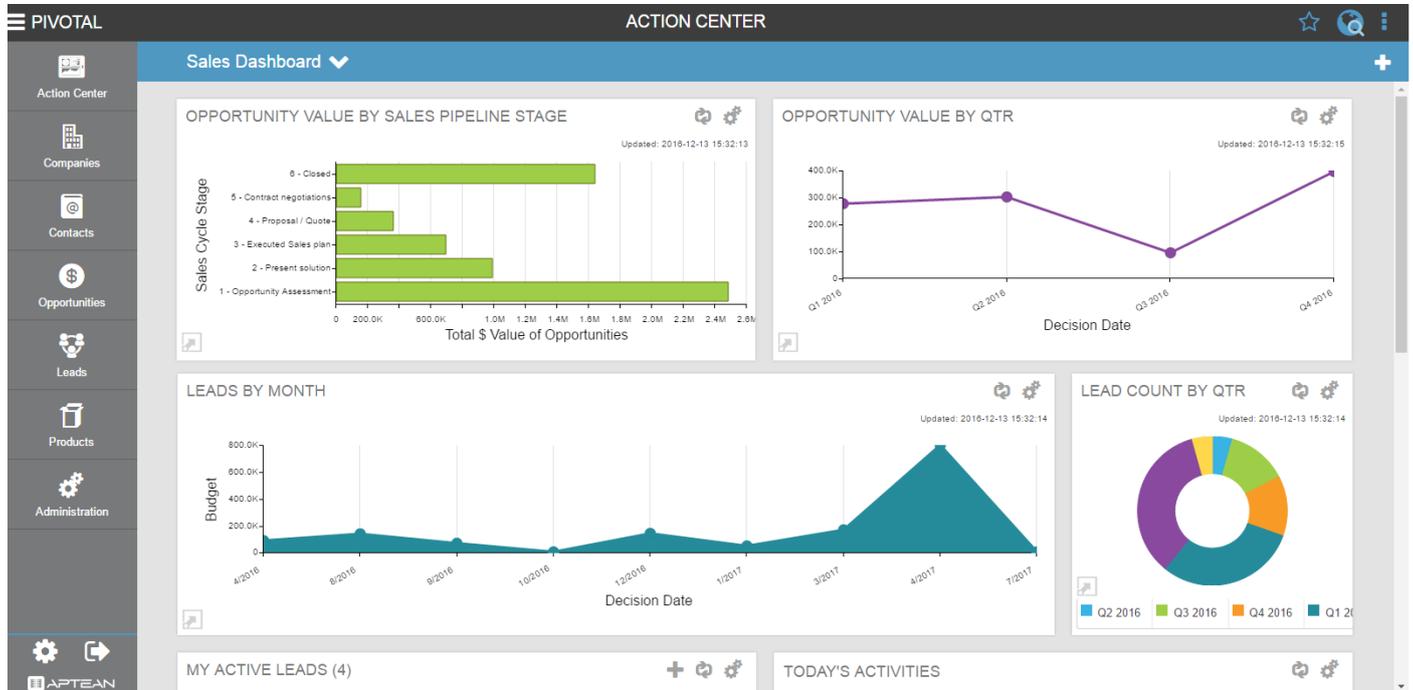
Pivotal UX for Sales provides time-saving features giving you real-time access to customer and prospect information from any device. Follow-up on customer requests or qualify your leads from anywhere or at any time. Best of all, we provide streamlined opportunity management tools so you can bring your deals to close more rapidly.



Get a global view of how you and your team are doing using the Opportunity Board, which allows you to filter Opportunities by sales person, expected close date and more.

INFORMATION FRONT AND CENTER

Begin your day with a central view of what's important – your current opportunities, activities for the day and list of leads assigned to you. You can setup your own Action Center dashboards and personalize them with the metrics you want to track – like your sales attainment to date or total opportunities for the quarter. Action Center gives you access to information as it happens so you can be proactive on incoming issues and easily stay updated on your accounts.



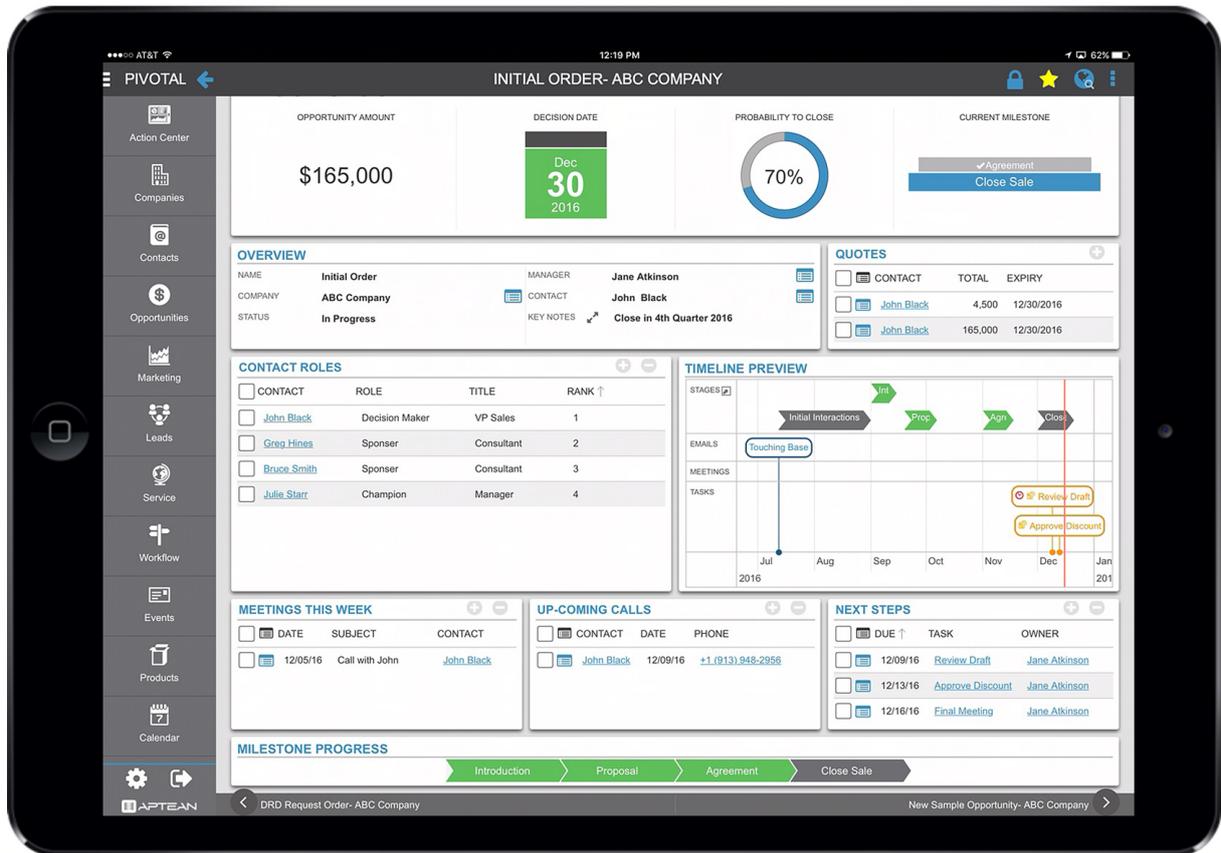
When you need to dive deeper, Aptean Analytics enables you to explore and drill-down into your opportunity pipeline, sales performance, and win/ loss history. Analytics allows you to make decisions based on facts and take full advantage of your CRM data.

QUICK CAPTURE

Pivotal UX makes capturing and sending information simple. Enter leads within seconds using quick-entry forms which do duplicate checking for you. Use pre-defined templates to send standard communications, like follow-up emails to customers, with a few simple clicks. You'll never type another note from your phone again after using Voice to Text – which lets you speak rather than type.

INTUITIVE DESIGN

We've carefully designed our sales application to surface important information in snapshots, using visuals to indicate anything needing further attention. You can view activities on a timeline to see what meetings are scheduled, and which tasks are coming due – and everything is synchronized with your Outlook calendar automatically.

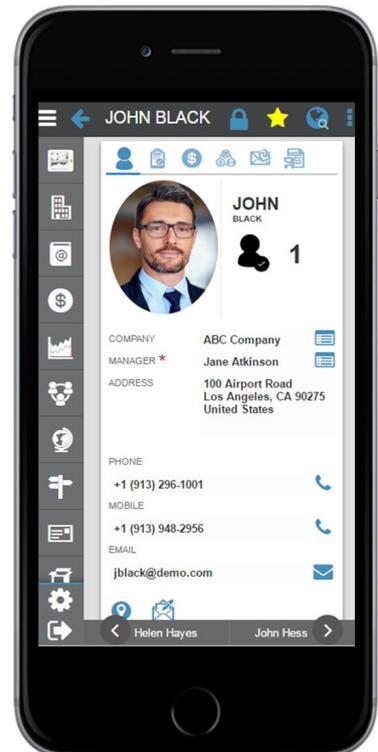


MOBILE

Designed from the ground up with mobility in mind, Pivotal UX features a touch-friendly UI optimized for the mobile device of your choice. We've streamlined the information presented to you on your smartphone so that it is focused on what you need to do – call a customer, get directions, enter activities and notes and look up information. Pivotal UX for Sales provides the ultimate assistant that you can take with you wherever you go.

Want to know more?

Email us at enquiries@aptean.com or contact your Account Manager.



Aptean is a leading provider of mission critical enterprise software solutions. We build and acquire industry-focused solutions to support the evolving operational needs of our customers. Our solutions help nearly 5,000 organizations stay at the forefront of their industries by enabling them to operate more efficiently, thereby ensuring higher customer satisfaction.

For more information, visit www.aptean.com.